




## Sod Replacement Pricing – Detailed Explanation

This note explains **why the system shows \$8.89** and **why the final price is \$4000**, step by step.

### 1 How Sod Replacement is configured in the system

- **Service Type:** Sod Replacement
- **Pricing Model:** Area-based
- **Unit:** Square Feet (sqft)
- **Base Price:** \$500
- **Base Service Area:** 450 sqft

 This means:

**\$500 is the price for 450 sqft**, not per individual unit.

### 2 How the system calculates the Base Price

To calculate prices for any area, the system first finds the **price per 1 sqft**:

Price per sqft = Base Price ÷ Base Service Area

Price per sqft =  $500 \div 450$

Price per sqft  $\approx$  \$1.11

### 3 Why \$8.89 is shown in Base Price Summary

In the quotation, the entered area for Sod Replacement was **8 sqft**.

The system calculated:

$8 \text{ sqft} \times \$1.11 = \$8.89$



## Difference Between Base Price and Actual Price

*(Sod Replacement – Pricing Explanation)*

This document explains how **Base Price** and **Actual Price** are calculated and why both values appear in the quotation.

### 1 What is Base Price

**Base Price** is an **area-based calculated value**.

- Base Price is calculated using:
  - **Service Area** defined in the service setup
  - **Base Price** defined for that service
- It is used to calculate pricing **based on the requested area**

#### Example (Sod Replacement service setup)

- Service Area = **450 sqft**
- Base Price = **\$500**

#### System calculation

Price per 1 sqft = Base Price ÷ Service Area

Price per sqft =  $500 \div 450 \approx \$1.11$

## When customer requests an area of 8 sqft

Base Price =  $8 \times 1.11 = \$8.89$

☞ **Base Price** shows the calculated cost for the requested area

☞ This is an **internal calculation value**

## 2 What is Actual Price

**Actual Price** represents the **final total value of the service**.

- Actual Price is calculated using:
  - **Service Area**
  - **Quantity (Qty)**
  - **Per-unit price**
- This value is used for:
  - Quotation
  - Billing
  - Invoice

### Example (Sod Replacement)

- Service Area price = **\$500**
- Quantity = **8**

Actual Price =  $500 \times 8 = \$4000$

☞ **Actual Price** is the total service cost

☞ This is the **customer-payable amount**